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Marketing The Brian Tracy Success

With Brian Tracy's trademark wisdom, you'll discover how to: • Build your customer base • Set yourself apart from the competition • Answer the three crucial questions about any new product or service • Leverage market research and focus groups to fuel better decisions • Fulfill a basic emotional ...

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But the key to successful marketing—and a successful business for that matter—is already knowing that what you are offering is what the public has been searching for! In Marketing, renowned business expert Brian Tracy has provided 21 powerful and proven ideas any business can use immediately to improve their strategic marketing results.

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Book Description. The success or failure of your business depends on the success or failure of your marketing efforts. If you can identify what your customers want, need, and can afford—and then give it to them—you will achieve outstanding results. Filled with Brian Tracy's trademark wisdom, this indispensable guide contains 21 powerful ideas you can use to immediately improve your strategic marketing results.

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Marketing strategy formula for success. Brian Tracy discusses his 7 P formula for improving products and services and achieving marketing and sales success.

The Seven P Formula for Marketing and Sales Success

About Brian Tracy — Brian is recognized as the top sales training and personal success authority in the world today. He has authored more than 60 books and has produced more than 500 audio and video learning programs on sales, management, business success and personal development, including worldwide bestseller The Psychology of Achievement.

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